



Enabling Successful Cross-Border Funding Through Strategic Support

Challenge

A binational company was seeking funding from Middle Eastern investors. To succeed, they required precise, multilingual communication and well-structured documentation to navigate a complex due diligence phase under tight deadlines.

Solution

Over seven months, we worked closely with the client to:

- Prepare the investor presentation dossier in a foreign language.
- Prepare and adapt multiple information materials for stakeholders abroad.
- Coordinate secure communications and workflows to manage and organize all working tools to ensure seamless collaboration, including collaborative documents, video call connections, office workspace for local team members, and other technological tools.
- Manage real-time multilingual operations during a high-pressure, 24-hour due diligence process.
- Lead an internal team of six professional linguists from different countries and time zones to cover nearly 20 hours of continuous operation.
- Coordinate a client team of eight members located across several countries.

Result

The client got the green light from investors after the very first presentation of the dossier and supporting documentation, enabling them to move immediately into the due diligence phase. This phase was then successfully completed within a 24-hour deadline, through continuous and coordinated work, allowing the company to secure the investment. This case shows how seamless multilingual communication can serve as a key operational asset in high-impact business scenarios.